

CIERP Seminar:
Social Impact Investing and Development

Paul O'Connell

CEO of Sanolas, LLC

September 19, 2018
12:30–1:45 pm

Mugar 235
The Fletcher School

A light lunch will be served.

Please contact jillian.demair@tufts.edu to sign up.



By tapping into capital markets, we can achieve some of the world's most pressing development goals, while simultaneously earning a market return for investors. How? In this seminar we'll discuss the mechanisms that can bring this about—some of them already deployed today—and also reflect on why it's so important to move in this direction, and away from traditional philanthropy.

Paul O'Connell is CEO of Sanolas, LLC, a family office based in Cambridge, Massachusetts. Prior to founding Sanolas, he spent over 20 years as President and Managing Partner of FDO Partners, LLC, an institutional asset management firm. He has deep experience in the research and practice of international finance, and has published a variety of articles on related topics including exchange rate behavior, international capital flows and labor migration. He served as a member of the Editorial Board of the *Emerging Markets Review* and a member of the Review Board for the Research Foundation of the CFA Institute. Paul has spoken at TED about using the capital markets to help fund sustainable development in poor countries. He serves on the Boards of Water.org and WaterEquity, Inc., organizations which work to expand access to clean water and sanitation worldwide, and formerly was Chairman of the GAVI Campaign, which is dedicated to expanding vaccine availability in poor countries. An Irish native, he received his B.A. from Trinity College, Dublin in 1992, and a Ph.D. in Economics from Harvard University in 1997.