

On Big Cycles in Development of Global Capitalism

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INTRODUCTION

In the beginning of 2020 the *Foreign Affairs* magazine published a large collection of articles by prominent economists and political scientists under the common title "Future of Capitalism." These articles illustrate the recognition by representatives of the social sciences mainstream of the crisis in the global capitalism model that shaped out in the last

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two decades of the twentieth century, based on the arguments about
the 'end of history' against the background of the victory of liberal
ideology (Fukuyama 1989) and criticized during a long time only by
radical left-wing intellectuals (Wallerstein 2000).

Economic uncertainty, terrorism and political instability, a rise in 10 nationalism, and continuous eruption of new armed conflicts evidence 11 that the model of global neoliberal capitalism in its present-day form 12 is near exhaustion. What prevents it from collapse? First of all, a high 13 level of economic and financial interdependence of countries-one of the 14 products of globalization. Other deterring factors are the need to ensure 15 collective security and resist terrorist threats, and control the environ-16 mental risks. But all the above are merely "protective functions" which 17 do not remove tension factors and do not drive any progress toward a 18 new model. 19

There is another important factor for development of capitalism: new 20 technologies innovations related to digital economy and Industry 4.0. 21 Continuous IT innovations bring about the emergence of new players 22 and new forms of organization of business. Many national states inte-23 grated in global economy lost their sovereignty in the field of economic 24 policy and many independent firms integrated in global value chains lost 25 their autonomy in decision-making. At the same time, the role of urban 26 agglomerations as centers of economic activity is growing. These shifts are 27 associated with vast opportunities but at the same time they generate high 28 risks. New technologies posing a threat to existing players and incumbent 29 organizations will, most probably, cause their resistance with resort to 30 both economic and political "power" levers. This alternative has another 31 important feature: it objectively provides more opportunities to devel-32 oped countries with their large markets and a more sophisticated legal, 33 economic, and technological infrastructure. At the same time, the readi-34 ness of new players to somehow "share" their gains is quite doubtful. 35 This means a fresh increase in polarization between rich and poor coun-36 tries and creates new challenges for national governments and elites in 37 countries of global (semi-)periphery. 38

The economic crisis triggered by the Covid-19 pandemic, mass-scale antiracist protests in the United States, a fresh aggravation of confrontation between the United States and China has only intensified the feeling of tension and indefiniteness that has been building up in the world economy for the past dozen years after the global financial crisis in 2008– 2009. Criticism of the current model of global capitalism sounding today

both from the left and from the right stirs heated debates about the rela-45 tionship between economic deregulation and growing inequality, about 46 the impact of new technologies and business models and controllability 47 of major corporations by national governments, about a quest of a new 48 balance in relations between developed and developing countries and the 49 search for new developmental agenda. The main aim of this chapter is to 50 understand the possible logic of the future changes of global capitalism in 51 the context of the challenges it encounters. 52

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BASIC DEFINITIONS AND GENERAL TRENDS IN THE EVOLUTION OF MODELS OF CAPITALISM

After the book Hall and Soskice (2001) literature has traditionally been 55 distinguishing two models of capitalism: liberal market economies (LME) 56 and coordinated market economies (CME). At that, LME descriptions in 57 the initial concept were based on the cases of the USA, UK, and other 58 Anglo-Saxon countries, CME-on the cases of continental Europe and 59 Japan. However, these two models were not relevant for many coun-60 tries outside of this traditional core of the world economy. Therefore 61 in 2000s, two other models were suggested in literature for emerging 62 markets: dependent market economies (DME) with reference to the expe-63 rience of small countries of East Central Europe (Nölke and Vliegenthart 64 2009) and state-led (or state-permeated) capitalism for largest developing 65 countries including China, India, Brazil, and Russia (Lane 2008; Nölke 66 2018). 67

These four models explain the current differences in economic systems of most countries of the world, but they do not reflect the changes in these differences over time. Both DME model and state-led (or statepermeated) capitalism model have only shaped out during the past three decades against the background of a new wave of globalization. A wider historical outlook on the evolution of capitalism is needed to make an adequate assessment of the future of these models.

The formation of a particular model of capitalism in a certain country depends on its institutional, cultural, and geographic features, whereas its evolution is driven by universal patterns of economic development. In this context, an important contribution was made by the recent work Nölke and May (2019), presenting a classification of stages in the development of global capitalism (see Table 3.1).

Period	"Label"	Type of capitalism	Ending point	
1900s-1920s	Progressive Era	Liberal	Ended by the Great Depression	
1930s-1960s	Fordism	Organized	Ended by stagnation crisis of the 1970s	
1970s-2000s	Financialization/Neoliberalism	Liberal	Ended by the Subprime/Fiscal Crisis?	
2010s		Organized?	Y	

 Table 3.1
 Stages in development of global capitalism according to (Nölke and May 2019)

According to Andreas Nölke and Christian May, development of the 81 market economy during the past century has covered three consecutive 82 stages: liberal capitalism of the early twentieth century associated with 83 the "Progressive Era," organized capitalism of the 1930–1960s that origi-84 nated from mass production technologies, and neoliberal capitalism of the 85 late twentieth century resting on financial technologies and dominance 86 of the financial sector. Every such change was accompanied by a serious 87 system-wide crisis: the Great Depression in 1929–1933 and stagflation of 88 the 1970s. The 2008–2009 global financial crisis is regarded as a turning 80 point in the global economy's movement toward a new stage: "we may 90 argue that we are witnessing the beginning of a new phase of capitalism 91 that will be less liberal and more organized" (Nölke 2019, p. 143). 92

Such an approach reveals a variety of diverse models of capitalism in space and their evolution over time. However, it does not clarify the role and place of developmental state as a specific form of economic and social organization. To answer this question we should turn to the characteristics of developmental state.

The concept of "developmental state" (DS) was introduced for the first time in the analysis of catch-up development of East Asian countries (Johnson 1982; Amsden 1989) that peaked in the 1960–1970s, and was related to the stage of "organized capitalism" in terms of Nölke and May (2019). Robert Wade considers developmental state as a specific model of capitalism and contrasts it with neoliberal model. However, he sees the main distinctions of the DS model in an elite consensus on high priority given to achieving high and sustained economic growth rates; very high rates of investment to GDP; coordination of the catch-up strategy by the state; restrictions on the growth of consumption by the urban labor force and farmers; promotion of exports combined with the feasible replacement of imports and concentration of foreign exchange on imports of capital goods, intermediate goods, and raw materials instead of consumer goods (Wade 2017, pp. 525–526).

Therefore, the point at issue is not so much the institutional specifics of 112 a market economy of a relevant country as the ideas and political agendas used by those countries' national elites at a concrete stage of their devel-114 opment. In other words, DS is not a model of capitalism but rather a set 115 of economic policy measures providing less developed countries with an 116 opportunity for catch-up development. Within this context, the assumption about "the end of the developmental state" in Korea and Taiwan 118 is quite characteristic once they have reached the development level of 119 OECD countries (Pirie 2018). 120

Moreover, a certain cycle in political request for DS can be presumed, 121 similar to the cycles in capitalism development stages. Specifically, the failure of attempts to repeat East Asian success stories in other developing 123 countries¹ has sparked profound skepticism among economists in respect 124 of active industrial policy. Consequently, the ideology of the liberal phase 125 in development of capitalism that began in the 1980s implied that inte-126 gration of the national economies in the global market on the basis of liberalization of trade and removal of barriers to capital flows would create 128 the necessary conditions for economic growth of developing countries. 129

In reality, however, the gains from the new wave of globalization 130 spread quite unevenly. The main beneficiaries were multinational compa-131 nies (MNC) playing the lead role in the management of global value 132 chains (GVC) with headquarters located in developed countries. Only a 133 few major developing countries managed to swing the balance of cost 134 and benefits in their favor as they retained control on the capital flow and 135 currency exchange rates against the advice of international financial insti-136 tutions and therefore remained capable to act strategically in bargaining 137 with MNC. The majority of developing countries, on the contrary, are 138 disappointed with the liberal policy of the past decades, and this explains 139 their growing interest in the developmental agenda. Therefore, for the 140

¹As noted Dani Rodrik (2009, p. 50) "for every South Korea, there are many Zaires where policy activism is an excuse for politicians to steal and plunder."

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logic of forming different models of capitalism and change in economic
policy priorities instead of international comparisons valid at a specific
point in time there is a need to analyze capitalism models via intertemporal (historical) comparisons aiming to define and characterize historical
phases (rather than simply building valid models for certain countries or
world regions).

The change of phases does not proceed according to a strict sequence. 147 Elements of a new stage emerge or "sprout" from the inside of the old 148 one. This is what happened with institutions of state capitalism in Italy in 149 the 1920s or with radical liberal experiments in the Chilean economy in 150 mid-1970s. Presumably, state-permeated capitalism started taking shape 151 in large developing countries in the 1990s precisely in this logic (Nölke 152 et al. 2019). This new model can be perceived as a response to global 153 dominance of liberal capitalism and a possible reaction to the manifested 154 development limits within DME model formed in East Europe after the 155 collapse of the Soviet bloc (Nölke and Vliegenthart 2009; Myant 2018). 156

Of no less importance is the recognition of the fact that the next phase 157 of capitalism will be an organized, but not necessarily a social one (Nölke 158 and May 2019, p. 31). In this respect the opinions of Andreas Nölke 159 and Christian May coincide with the judgments of Branko Milanovic, a 160 well-known expert on inequality analysis. In his latest book on the future 161 of capitalism he compares two models (Milanovic 2019). The first one is 162 liberal capitalism represented first of all by the United States and Western 163 Europe.² The second one is a state-led, political model of capitalism, 164 which is exemplified by China but also surfaces in other parts of Asia 165 as well as in some countries of Europe and Africa.³ However, Milanovic 166 believes there is a risk of plutocratic convergence of these two models-167 if liberal capitalist systems fail to address the problem of growing social 168 inequality. In my opinion, precisely this feeling of inequality-not only in 169 social but also in geopolitical terms-is one of the factors of new request 170 for DS. The critical role in implementing this request will again-like 171 50 years ago—be played by incentives and time horizon of elites as well as 172 quality of government and state capacity to implement the set of relevant 173 policies. 174

²In terms of VoC approach it will include LME, CME, and DME.

³It is close to state-permeated capitalism.

However, to understand the way the forms of organization of economic activity will be changing within the scope of this common transformation vector, we need to answer several additional questions: What are the advantages of the current phase of global capitalism? What actors can be considered as its drivers? What challenges confronted capitalist system and to what extent is organized capitalism capable of meeting these challenges?

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KEY ADVANTAGES, DRIVERS, AND CHALLENGES OF THE CURRENT PHASE OF GLOBAL CAPITALISM

Throughout centuries on end, capitalism, resting on trade and finance, 184 coexisted with other noncapitalist forms of economic activity in the 185 industry and agriculture. Capitalism became truly global only in the twen-186 tieth century due to high-throughput technologies and mass production 187 (Piore and Sabel 1984; Langlois 2003). Owing to dramatic increase in 188 labor productivity, these technological changes led to the ousting of other 189 forms of production organization from industry, the services sector and 190 agriculture and ended in global dominance of capitalism. Another factor 191 of globalization was the need to expand markets for the sale of mass-192 produced goods, as already at the turn of the twentieth century the 193 national markets became too narrow for major companies. 194

However, transition to mass production had other consequences as 195 well. In particular, it required considerably larger upfront investment in 196 technologies and equipment leading to growth in the share of capital 197 investment in the overall costs structure and entailing greater losses of 198 entrepreneurs during the periods of cyclic crises that characterized the 199 liberal "laissez-faire" capitalism in the second half of the nineteenth 200 to early twentieth centuries. These destructive consequences manifested 201 themselves especially strongly during the Great Depression in the 1930s. 202 The crisis demonstrated the need for state interference in the economy-203 involving regulation of banks and financial markets and granting basic 204 social guarantees to workers. Higher government expenses and broader 205 rights of trade unions followed by growing share of wages in the GDP 206 structure and formation of a wide middle class became an important 207 factor of supporting demand and an incentive for further boost of mass 208 production. 200

This difference of the phase of global organized capitalism consisted 210 in location of production in the most developed countries. The other 211 countries (described now as a "global South") acted generally as a source 212 of raw materials. In addition, demand was also concentrated in developed 213 countries-due to the emergence there of a wide circle of solvent mass 214 product consumers. The positive effects of this model based on market 215 regulation and cooperation between labor and capital in developed 216 countries, leading to stabilization of the economic situation, transpired 217 especially vividly in the 1950–1960s. However, quite soon its constraints 218 also became obvious. In particular, the mass production was faced with 219 objective limitations, as by the end of the 1960s practically every family 220 in developed countries already owned a set of basic consumer goods (a 221 house or apartment, refrigerator, television set, car, etc.). Global orga-222 nized capitalism based on mass production needed access to developing 223 markets to ensure its further growth. It also needed a significant cut in 224 costs and prices to continue doing business with traditional consumers in 225 developed markets. 226

Satisfying this demand of global capitalism for further expansion was 227 possible due to a combination of several factors including intensive devel-228 opment of standardization and unification of products and components 229 and implementation of information and communication technologies 230 (ICT) providing the possibility of remote control of the production 231 processes quality. A significant role was played also by development of 232 transport networks and lowering the costs of products and components 237 haulage. Finally, another extremely important factor was deregulation 234 of global trade that began in the 1980s, including the lowering of 235 import tariffs, liberalization of currency exchange and capital flows, lifting 236 administrative restrictions to direct investments from developed countries (Hillman and Ursprung 1996; Wacziarg and Horn Welch 2008). 238

These changes in economic policy that became possible due to the 239 preceding technological innovations have driven the transition from orga-240 nized to new liberal stage of global capitalism. An important part of 241 this process was the development of new business models relying on 242 global value chains (Humphrey and Schmitz 2001; Gereffi 2005). A 243 fundamental organizational innovation was the separation of individual 244 stages of the mass production process that previously were concentrated 245 in one country and one company. Now these stages became dispersed. 246 The starting and final elements of the GVC (basic and applied R&D, 247 design, branding, advertising, marketing, specialized logistics, after-sales 248

services) generally remained under direct control of multinational companies (MNC) based in developed countries. At the same time, most of the
manufacturing and standardized services were outsourced, as a rule, to
subcontractors in developing countries.

With relocation of production facilities to other countries MNC could 253 reduce payroll costs and related taxes. Also it enhanced the flexibility 254 of business processes because refusal from the production of certain 255 products no longer involved obligatory unemployment benefits for fired 256 workers. The result was a considerable cheapening of mass products. 257 They became available to new consumers in countries of (semi-)periphery 258 while traditional consumers in developed "core" countries could afford 259 to replace their old cars, household appliances, and other durables much 260 more frequently. Simultaneously, former socialist countries, including 261 China, started opening in the late 1980s. For MNC this meant access 262 to cheap raw materials and cheap labor, as well as new sales markets. 263 This made possible further mass production and continued expansion of 264 global liberal capitalism. But these technological and organizational shifts 265 brought about a change in the social base of capitalism. 266

Organized capitalism of the 1930-1960s rested on regulation of 267 markets by the national governments and a balance between trade unions 268 expressing collective interests of employees and business represented, first 269 and foremost, by industrial companies that needed qualified workers and 270 sustainably operating production facilities. In the 1980-1990s, techno-271 logical and organizational shifts contributed to higher performance of 272 production processes and accelerated economic growth all over the world 273 that continued for nearly 20 years. The architecture of global governance 274 started shaping out at the same time on the basis of IMF, the World 275 Bank, WTO, and regular G7 meetings.⁴ This supported the feeling of 276 global victory of ideas of liberal democracy. 277

Branko Milanovic wrote in his book in 2016 that from the social perspective globalization and liberalization processes in the past decades had two principal beneficiaries. The first group were representatives of

⁴G7 or "group of seven" is the organization of 7 most developed countries including USA, UK, Germany, France, Italy, Japan, and Canada. Since mid-1970s their leaders meet at annual summits to discuss the key problems of economic development and coordinate their international activities. In 1998 Russia was invited to join this political forum but the membership of Russia was suspended after Crimea accession in 2014.

the emerging middle class in large developing countries to which compa-281 nies from developed market economies moved their production facilities. 282 From 1988 to 2008 the incomes of the middle class in China, Vietnam, 283 and Thailand have more than doubled (Milanovic 2016, p. 35). As 284 a result, the global income inequality has dropped significantly from 285 0.70 in the 1990s to roughly 0.60 today (Milanovic 2020, p. 13). The 286 second group consisted of owners and managers of major companies that 287 govern the global value chains and accumulate the main benefits from 288 implementing a new model of their organizations. The distribution and 289 comparison of the entire 100% global income gain in 1988-2008 will 290 show that 44% of the aggregate gain was received by 5% of the wealthiest 291 people and 19% can be attributed to the richest 1% over half of whom, or 292 36 million people, were Americans (Milanovic 2016, p. 41). 293

If we consider the political and economic aspects, the beneficiaries 294 were, firstly, large developing countries demonstrating in average consid-295 erably higher economic growth than developed countries and, secondly, 296 major MNC whose economic potential has overwhelmed the govern-297 ments of many countries. According to (Babic et al., 2017), in 2016 the 298 list of 100 top players of the global economy included 29 countries and 71 299 companies. The American Walmart was 10th in the rating, which means 300 that its annual revenue exceeded the gross national product of 20 out of 301 the 29 countries on the list. The total revenue of all US companies on 302 the list surpassed the GDP of any country, including the United States, 303 and the total revenue of Chinese companies on the list was inferior only 304 to the US GDP. 305

These processes brought about a change in the balance of forces 306 that ensured relative social and political stability of capitalism since the 307 late 1940s. In particular, workers' bargaining positions in negotiations 308 with business have become much weaker, as unlike labor, capital has 300 become more mobile making companies much less dependent on the 310 offer of labor force in concrete national markets. As a result although 311 global inequality between countries has lessened, social inequality within 312 countries has grown. According to Branko Milanovic, the United States' 313 Gini coefficient has risen from 0.35 in 1979 to about 0.45 in 2018. 314 This increase in inequality within countries effects the more developed 315 economies in the West due to the flight of manufacturing jobs and wage 316 stagnation. 317

One of the consequences of production capacity relocation from developed to developing countries consisted in negative social phenomena. Case and Deaton (2015) state that all-cause mortality rates among white non-Hispanic men and women in middle age stopped falling in the United States, and began to rise after 1998. That is largely accounted for by increasing death rates from drug and alcohol poisonings, suicide, chronic liver disease, and cirrhosis.

Nevertheless, until a certain point such negative trends did not cause 325 acute social tension. On the one hand, the differences in consumption 326 levels in developed countries were mitigated by stormy development of 327 consumer credit (giving the middle class an opportunity to finance current 328 consumption from future incomes). On the other hand, the dominance of 320 liberal ideas in mass consciousness combined with sustainable economic 330 growth created the impression that "everyone has a chance," suffice it to 331 make an effort. 332

The global crisis in 2008–2009 became a turning point in perception 333 of the existing liberal phase of global capitalism. Despite the differences 334 in the forms of anti-crisis policy, the reaction to the crisis in all countries 335 ultimately boiled down to "extinguishing the fire" by injecting money 336 into the economy. The common goal was to maintain stability. Owing 337 to this we have experienced a "global recession" instead of a "global 338 depression." However, this was not accompanied with real changes in the 330 overall models of organizing economic life including, inter alia, mass-scale 340 tax evasion by MNC and their avoidance of other national regulation. 341 The awareness of those imperfections and related risks led to a change 342 in the expectation of firms and reach individuals. Under conditions of 343 increased uncertainty many of them started refraining from investments in 344 new projects. It, in turn, translated into considerable slowdown of growth 345 paces in the wake of the crisis. 346

Slower economic dynamics had political implications. Growing polar-347 ization of society and absence of chances to advance their social status 348 under new post-crisis conditions created negative expectations among 349 active representatives of non-elite groups. These perceptions and espe-350 cially perceived inequality-not the actual income distribution-correlates 351 strongly with demand for redistribution and reported conflict between 352 rich and poor (Gimpelson and Treisman 2018). The result was the 353 buildup of social tension manifesting in different forms including Brexit 354 in EU and Donald Trump's victory at the US presidential elections in 355 2016. 356

However, the circle of losers from the new model of liberal capitalism 357 was not limited by representatives of the middle class. Many merchants 358 and craftsmen in the Middle East and African countries where patriarchic 350 relations dominated at the time of onset of a fresh wave of globaliza-360 tion lost their business and jobs. Some of these countries (including 361 Afghanistan, Sudan, and Somali) could not blend into the new global 362 world order and turned into failed states. The disadvantaged population 363 of those countries was particularly strongly exposed to ideas of extremist 364 religious factions and international terrorists who received support from 365 fundamentalist elites in wealthy developing countries trying to resist the 366 spread of "Western values." 367

A special role is played by the elites in big developing countries who 368 gained significant economic benefits from the new wave of globalization 369 but remained dissatisfied with their place and role in global decision-370 making. Those particular countries started implementing the model of 371 state-permeated capitalism in the terms of Nölke et al. (2019) or polit-372 ical capitalism in the terms of Milanovic (2019). Some scholars define 373 them as "rising powers" (Lee and Gereffi 2015).⁵ These countries have 374 developmentalist aspirations and their policy represents the shift toward 375 organized capitalism. However, there is a question about the capacity of 376 "rising powers" to manage all systemic imperfections inherited from the 377 previous liberal phase of global capitalism. 378

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GLOBAL MARKET AND LIMITS OF NATIONAL-LEVEL ORGANIZED CAPITALISM

³⁸¹ During the first phase of organized capitalism in 1930–1960s, the ³⁸² governments of developed countries should confront large-scale polit-³⁸³ ical corruption and state capture typical of liberal capitalism of the early ³⁸⁴ twentieth century (Olson 1965; Stigler 1971). They did it by leveraging ³⁸⁵ the national legislation including antitrust regulation. Control on busi-³⁸⁶ ness within national borders allowed them to collect taxes and provide ³⁸⁷ public goods and support the welfare state.

⁵The main attributes of "raising powers" are the large-scale, economic dynamism, deep involvement in international trade as well as the presence of strong state and an engagement between the public sector, private capital, and civil society (Navdi 2014, pp. 140–141).

Economic deregulation and liberalization of markets since the 1980s 388 opened the possibilities for relocation of business activities to other juris-389 dictions. On the one hand, it boosted business efficiency (first of all, for 390 major MNC governing GVC). However, on the other hand, it noticeably 391 undermined the bargaining power of the national governments (espe-392 cially in small countries) in their relations with the biggest MNC (Wade 397 2017). Under disappearance of the barriers to international capital flows 394 and acute tax competition the national governments became much more 395 limited in their capacity to restrict opportunism of MNC (including avoid-396 ance of environmental and other regulations). Moreover, the countries 397 that will attempt to "close their borders" risk to lose in the competi-398 tion struggle-not only because of capital flight but also because of the 300 value chains becoming global. Achieving effective economies of scale in 400 industry and the high-tech sector requires access to external markets even 401 for medium-size companies, with a rare exception of a handful of the 402 biggest countries. 403

Thus, there is contradiction between the market forces that have 404 become global over the past 30 years and market regulation mecha-405 nisms that remain predominantly national. The possible response to this 406 contradiction is regional economic integration. The European Union with 407 its supranational market regulation mechanisms is the most progressive 408 example of this sort. Other examples include ASEAN, the Trans-Pacific 409 Partnership, the Eurasian Economic Union, and to a certain degree also 410 the Belt and Road Initiative promoted by China since 2013. However, 411 development of such integration mechanisms is a long-term process 412 that does not proceed smoothly and requires constant coordination of 413 interests of their participants. Even relative success of supranational asso-414 ciations (which has for a long time been the case with EU) does not solve 415 the two other groups of problems generated by the contemporary model 416 of liberal capitalism. 417

First one is ecology and climate change. Proper implementation of new 418 ecological standards can be managed only through collective action of 419 largest countries-but national elites in the United States and China are 420 not ready to it. The second key problem underlying destabilization of 421 the global capitalism is the growing inequality (Piketty 2014; Milanovic 422 2016). It is meaning not only about unequal distribution of incomes 423 but much more about inequality of opportunities. However, as Andreas 424 Nolke and Christian May note, the next phase of capitalism will be an 425 organized, but not necessarily a social one. History has already seen such 426

phenomena: in part, they compare the socially "embedded" form of the
New Deal against the Fascist economic organization in Italy and Germany
(Nölke and May 2019, p. 31). The same watershed is stressed by Branco
Milanovic, describing the models of liberal meritocratic capitalism and
political state-led capitalism and the risks of their plutocratic convergence
(Milanovic 2020, p. 21).

Disintegration of global markets (promoted by some populists) is not the solution due to high interdependence of national economies. To manage the key problems of global capitalism there is a need for cooperation between countries at international level and between main elites at national level. What kind of factors can provide necessary incentives for such cooperation?

EXTERNAL THREATS AND NEW IDEAS AS A FACTOR OF DEVELOPMENT

National political and business elites are the main actors responsible 441 for choosing development path and creation of relevant institutional 442 environment. However very often they are driven by short-term selfish 443 interests. Usually they got incentives to think strategically and to coop-444 erate with each other only in the face of serious external or internal 445 threats. It took two catastrophes-World War I and the Great Depres-446 sion of 1929–1933-for the elites of developed countries to start reacting 447 to the challenges of liberal stage of global capitalism in the early twen-448 tieth century. But these threats were not enough without alternatives. An 449 important part of this story was the emergence of alternative social models 450 directly opposing liberal democratic ideology: the proletarian dictator-451 ship and planned economy in the Soviet Union and fascism in Italy and 452 Germany. 453

In other words, to the military and geopolitical competition between 454 world powers the twentieth century added one more important factor-455 ideological competition. The elites from capitalist countries needed to 456 substantiate their adherence to the values opposing the other model of 457 organization of economic and social life that relied on the communist 458 ideology. For this purpose, the elites had to agree to self-restrictions 459 and cooperation with other social groups in their countries, which has 460 become key to development of social organized capitalism. At the inter-461 national level, this ideological confrontation also stimulated cooperation 462 with other countries adhering to the same ideology. 463

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Now the world is at a similar stage. Like in the early twentieth century, 464 the last liberal stage of global capitalism was associated with rapid devel-465 opment of technologies and economic growth but at the same time it 466 brought about new geopolitical and social imbalances. Moreover, the 467 current liberal stage in development of capitalism led to serious ecolog-468 ical problems. But the future calamities alone will not produce a sobering 469 and sanative effect. The growth in the influence of right-wing populists 470 with the support from the social groups perceiving themselves as losers 471 from globalization was a consequence of devaluation of liberal ideas. 472 However, migration restriction measures and raise in import tariffs, new 473 preferences to big business, and increasing the state debt do not lift social 474 tension. The problem is that in its opposition with right-wing populists 475 the liberal camp focuses on identity politics with the protection of the 476 rights of different minorities regarded as separate groups-instead of a 477 search for and public promotion of solutions eliminating the root causes 478 of the escalated inequality of opportunities (Fukuyama 2018). 479

It looks now like a trap but the solution can be found in new ideas 480 on development. Rodrik (2014) showed that new ideas about policy 481 can change the equilibrium of political outcomes-as new technologies 487 are doing it in the economy. From this point of view, high attention 483 should be paid to the ideas of "entrepreneurial state" and cooperation 484 between public and private sector in the process of market creation 485 (Mazzucato 2013, 2018). New economic growth opportunities emerge 486 at the public/private sector boundaries. As a rule, such opportunities 487 evolve in the course of experiments, by trial and error. This can be seen 488 from the industrial policy experience of Chile (salmon breeding and wine 489 production in the 1980–90s), Israel (launch of high-tech industry in the 490 1990s), and Malaysia (manufacture of computer parts in the 1990s and 491 implementation of major infrastructural projects in the 2000s). These 492 success stories show the way of progress toward the new developmental 493 state. Just like 50 years ago, DS depends on a meritocratic bureaucracy 494 with a strong sense of corporate identity and a dense set of institution-495 alized links to private elites (Evans 1989). But other aspects of new DS 496 become much more important today: private-public dialogue and fair 497 distribution of outcomes between all stakeholders participating in value 498 creation. Another important feature is that the need for developmental 499 state (increasingly perceived as "entrepreneurial state") is particularly 500 acute today not only in developing but also in developed countries. As a 501

matter of fact, often it is precisely developing countries that initiate new policy tools, which can be considered as elements of new DS.⁶

Another distinction from previous transitions to new stages in devel-504 opment of capitalism consists in the fact that throughout the twentieth 505 century such transitions proceeded against the background of compe-506 tition between blocs of countries that adopted different models of 507 economic and social organization. East Asian developmental states in 508 the 1960s, having embarked on a path of a market economy, took into 509 account the experience of the centrally planned economy in the USSR. 510 This experience was used even more actively by China in the 1980–1990s. 511 However, following the collapse of the USSR and a last wave of globaliza-512 tion the world became integrated, and addressing the current problems 513 has become possible not through competition of economic systems but 514 only through cooperation between the largest developed and developing 515 countries. 516

Global cooperation will require new ideas capable to unite people in the name of their common future. But a no lesser role will be played by another factor. As always at the watersheds in history, the personalities of leaders will play a tremendous role. And this means that compromises will be possible if people capable of conducting dialogue and, if necessary, resisting vested interests of their national elites come to power in the biggest countries of the world at the same time.

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